

## Case Study - Epitec

### Summary

#### Previous Solution:

- Microsoft Dynamics GP

#### Results with Sage Intacct:

- Integrated Systems
- Flexibility
- High-Level Visibility

#### Savings:

- Potential 45% return on investment
- 20 man-hours a week

*"Moving to Intacct was a critical decision in ensuring that our accounting system could support the growth of the organization from any location."*

- Alecia Yezback,  
Director of Finance

### World Class Staffing

Epitec represents the world's top companies and works to fill their open jobs with the world's best talent. Their vision is to be a premier IT, engineering and professional staffing organization that people want to work for and companies want to do business with. But to be the best for others, you also have to be the best for yourself.

Epitec was running an outdated version of Microsoft Dynamics GP. To make GP work for them, Epitec enlisted their considerable in-house technology expertise to build systems to bridge the gap. GP was able to handle their base financials but didn't touch billing, cost tracking, or resource management. It also provided limited visibility into the data they actually needed. This forced Epitec to depend on Epilink, an elite billing system capable of picking up the slack that GP left behind. Running two systems however came with its issues.

There was a glaring disconnect between their systems. Epitec was forced to research their data in Epilink with zero ability to drill into transactions and understand the source. Epitec often resorted to manually enter information into GP. We all know the problem with manual entry, the high probability of human error.

They were looking for a solution to handle all of their billing, financials, and project management without having a disconnect between processes. Luckily Alta Vista had the solution.

### Resolving Error, Reducing Stress

Sage Intacct was the perfect fit. It provided the intuitiveness and flexibility that staffing companies look for in an accounting software. Epitec was instantly attracted to the ease of use of the system and the visibility that they would gain into their core financials as well as the tools provided to analyze and use the data effectively.

Making the switch allowed them to free up IT resources dedicated to keeping their GP system on life support. This also meant that IT didn't have to manage, update, or upgrade financial systems since Sage Intacct is 100% cloud based. This cut both time and manpower that could be refocused allowing them to react more quickly to issues that arise both inside the business as well as external concerns.

Manual entry was taken out of the equation making their processes more accurate and in turn, making their data more accurate. One of the biggest perks however was passed on directly to their employees.

By switching to Sage Intacct, Epitec's accountants were afforded the opportunity to work from home one day a week. They no longer have to be in the same building as an IT specialist who was dedicated to solving their problems with their systems.

It was clear that the change would have a ripple effect throughout the organization. Almost like a weight was lifted allowing them to work with more speed and agility than what they were afforded before. The functionality and flexibility provided by Sage Intacct has made Epitec one of the brand's biggest advocates. They love their new system.

## Functionality with Savings

Epitec saw almost an immediate return on their investment. One of the biggest being the freedom and flexibility they could now afford their employees mentioned above. Quality of life in the office has become increasingly important as many businesses struggle to retain top talent. Giving good people quality tools has led to less accounting stress and a better working environment.

The decrease in the need for constant IT support let them cut manpower and save time that can be refocused on other facets of their business. Because of that cut they also saved money in the process.

By saving 20 hours a week in billing plus the cost of maintaining another system, Epitec will see ~45% savings on their ERP system and support by taking their accounting to the cloud with Sage Intacct. This estimate is based on...

- No IT support required
- No upgrade costs
- No hardware costs
- 20 hours a week saved
- No disaster recovery needed

sage Intacct



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Placing People First

Epitec services an impressive list of Fortune 100 companies. They've also won eleven 101 Best & Brightest awards, four MMSDC A.C.E. Awards, multiple Crain's awards and multiple Corp! magazine diversity awards!